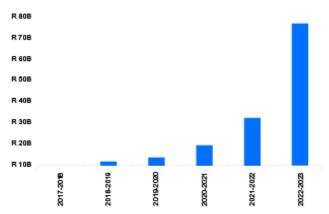


A2X Markets Media release

A2X celebrates six years: Grows from R657m trade in year one to over R75b, saving SA investors R900m a year

Wednesday, 8 November 2023: <u>A2X Markets</u>, a South African stock exchange which operates an alternative trading platform for listed securities, has successfully grown its trade value from just R657 million in trade value in its first year to over R75 billion six years later.

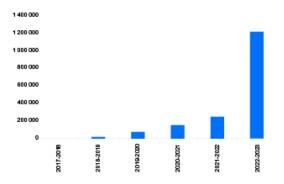
Trade value



Despite initial industry regulatory and infrastructural challenges, A2X has now established itself as the first real competitor to the JSE.

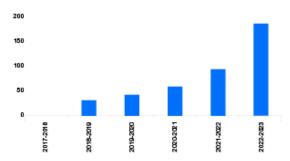
Trade count increased significantly as additional brokers connect to A2X with over 1,2 million trades taking place in the last year, up from 213 000 in 2021/2022.

Trade count



A2X added 88 securities to its list of issuers in the period October 2022 to October 2023 bringing the total to 183. The new listings include REITs, ETFs and well-known South African companies, 13 of which are Top40 constituents. A2X now has 31 of the Top40 constituents.

Total listings



A2X calculates that the current savings pool made available to the market over the past 12 months to be around R900 million. If all companies were listed on A2X, we estimate this number would be over R1.3 billion a year.

These savings are driven by cost-effective trading fees and the ability to capture price improvement, as a result of the buying and selling of shares at a better price, when brokers transact on A2X.

There is no cost, risk or additional regulation to list on A2X.

A2X CEO Kevin Brady said, "A2X's growth could not have been achieved without the support of our brokers and issuers who have backed competition. We are proud to be playing our part in growing the markets in South Africa and the savings pool for all investors.

"Internationally, competition in the exchange space has been a driving force for innovation, price improvement, and the enhancement of services offered to customers. The presence of multiple trading venues leads to a more robust, efficient and diverse financial markets and benefits for investors."

Proven benefits of competition

Independent research carried out by <u>BMLL</u>, leading independent global data and analytics provider, conclusively shows that the benefits of competition in jurisdictions like Europe, Australia and the USA are manifesting in South Africa with A2X Markets.

BMLL research studied 30 Top40 constituents that have a listing on both A2X and the incumbent exchange, to measure the positive impact A2X has had on financial markets in South Africa.

Two of the criteria used were:

- 1. Exclusive time at National Best Bid and Offer (NBBO) by market; and
- 2. Posted notional liquidity by market at level 1 Bid and Ask

NBBO is a quote that reports the highest bid price and the lowest offer price in a security available to customers from available exchanges. These are the savings when an investor is able to buy or sell a greater number of shares at an improved or same price.

An example: An investor is able to purchase a quantity of 1,000 shares at 1,000c in one trade versus buying 300 at 1,001c, 400 at 1,002c and 300 at 1,003c. In short, the investor has an indirect saving of 2c per share, or 20 basis points.

A2X CEO Kevin Brady commented, "Independent research confirmed that competition in any industry is good for everyone. A2X is growing the marketplace and the savings pool for all investors in South Africa. We calculate the potential savings that A2X makes to the market to be around R900 million a year. If all companies listed on A2X, we estimate this would grow to R1.32 billion a year."



A2X has overcome many of the initial industry, regulatory and infrastructural challenges as the first real competitor to the incumbent, and as the research indicates, the benefits that it has brought to the marketplace in South Africa are evident.

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